

LAWRISK INSURANCE BROKERS



Corporate Profile

About Us:

Lawrisk Insurance Brokers Limited is a budding firm of Insurance Brokers established with the fundamental purpose of redefining the Insurance Brokerage business in this part of the world, using a matchless combination of innovation and customer service principles driven by leading technology to ensure an exceptional service experience that leaves our clients endeared to our company.

Our team has remained committed to designing processes and developing strategies aimed at achieving our cardinal objective of redefining the way the Insurance Brokerage business is done in Nigeria. Simply put, we seek to expand the value-add to our Client's insurance experience.

From the way we help clients Assess their potential risks - with the use of our specialised Risk Management Framework and leading global Methodology before Ascertaining the available Insurance Covers and eventually Choosing the best Insurance Package for the Client in every specific instance, to our approach to customer service that sees our monitoring and evaluating clients insurance covers all year round, and more importantly, our response and professional response/follow-up to claims, when they arise.

We seek to get our clients the best shield for every possible risk that could be envisaged.

Globally Connected, Locally Relevant LawRisk Insurance Brokers has remained one of the Insurance Brokerage companies with an innovative and dynamic customer-centric focus in Nigeria. Our clients and our people are at the heart of everything we do as we seek to add most value all the way.

Our broad-based team of professionals exhibits good knowledge of the market – local and international, and combines this knowledge with an effective Risk Management Framework and Methodology that we have introduced to add immense value to our clients' risk identification and the choice of the best insurance cover in any given instance.

At LawRisk Insurance, we seek to continue to use our innovative and customer-focused attitudes to lead the market and become the Insurance Brokerage firm in Nigeria.



Our Corporate Details:

Our Mission:

To create the best risk management value for our clients, our people, and our community.

Our Vision:

"To be the foremost Insurance Brokerage firm in Nigeria."

Our Core Values:

The *Lawrisk RIPPLE* – represents the propelling value set guiding our people's attitude and service delivery. These are:

✓ Resilience

- ✓ Integrity & Innovation
 - ✓ Professionalism
 - ✓ Passion
 - ✓ Leadership
 - ✓ Excellence

Client Segmentation:

Our service-delivery channels are adaptable yet able to deliver top-notch leading insurance brokerage services both locally and internationally – with particular focus across both the private and public sectors.

We operate with the firm conviction that businesses cannot work in a vacuum. Organisations worldwide compete in a complex environment encompassing technology, supply chains, skilled workers, accounting standards, competitors, and probably more than a handful of regulators and tax authorities. Accordingly, Our industry-focused network is built to anticipate and respond to a wide range of business requirements.

We have structured and will continue to design our services to appeal to and meet the needs of our numerous (and prospective) clients in private and public sectors.

Key Service Offerings:

Our integrated key service offerings are categorised into the following broad groups, all targeted at creating the most value for our clients:

- <u>Risk Management Advisory Services</u> wherein we seek to bring our professionalism to bear by assisting clients to thoroughly Assess their potential risks - with the use of our specialised Risk Management Framework and leading global Methodology before ascertaining the available Insurance Covers and eventually choosing the best Insurance Package for the Client in every specific instant;
- 2. <u>Accessing Insurance Policies</u> we provide access to the following bouquet of Insurance Policies through our partner Insurance Companies/Underwriters:
 - a. Asset Insurance to include: *Fire & Allied Perils Insurance; Burglary & Theft Cover; Plant All Risk and Machinery Breakdown; All Risk Insurance; Motor Insurance;* Contractor All Risk Cover, amongst others;
 - b. **Hull All Risks** relating to any accidental physical loss or damage to the aircraft while taxing, in-flight, landing, moored, and on the ground;

- c. **Insurance Bonds** to include: Advance Payment Bonds, Performance Bonds, Bid Bonds, Custom Bonds, Credit Bonds, Counter Bonds, and Tender Bonds.
- d. Liability & Other Insurance to include Employer's Liability, Public/Product Liability Insurance, Directors and Officers Insurance, Professional Indemnity, Fidelity Guarantee Insurance, Marine Insurance, Goods in Transit, and Travel Insurance, amongst others.;
- e. **Staff Welfare Insurance** to include: *Group Life Insurance; Employer's Liability Policy; Group Personal Accident*, amongst others.

Our principles of Professionalism and Integrity reinforce our delivery of the services identified above. Professionalism requires us to be interested in clients' affairs, promptly respond when they have claims, and always get the best value for clients. Integrity is the watchword that makes us "Say the Truth" and "Represent the Truth.".



<image>

fullrange

bank

microfinance

SERVICES

LIMITED

Key Alliances:



Our Industry Orientation:

Our Industry Orientation				
Infrastructure and Government	Financial Services	Information, Communications and Entertainment	Energy and Natural Resources	Health
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Our Team

We have given serious thought to the needs of our clientele and believe we are in a prime position to offer various services. The following people comprise the team we have put together; they have the requisite experience and track record, understand our strategic goals, and have the abilities and knowledge needed to fulfill every promise we made in our strategic partnership proposal.

Tayo Gbenro – Director of Strategy

Tayo was in the consulting practice for nearly fourteen years providing advisory services for Nigeria's leading and prominent public and private organisations. He has executed projects in nearly all tiers of Government. Notable among these was the nation-building project of strategy redefinition project in 2010, tagged Vision 2020:20. He also significantly contributed in an analyst capacity during the final stages of privatizing PHCN's unbundled companies.

Tayo was similarly involved in consulting engagements for Heritage Banking Company, LAPO Microfinance Bank, Oceanic Bank, Consolidated Hallmark Insurance Plc, Promasidor Ltd, Unilever Plc, O'odua Plc among others. He was engaged for various capacity building efforts towards strategy implementation for First Bank of Nigeria, Guaranty Trust Bank Plc, OVH Ltd, Oando Plc among many several others.

Tayo's capacity spread between Strategy development at different tiers of an organization, Corporate Performance Management system design, Process Reengineering and Turnaround Management. He is an expert in the design and deployment of the Balanced Scorecard framework for implementing strategy and managing corporate performance. He has successfully deployed same for large organisations with thousands of employees.

He is currently the Group Head of Strategy and Corporate Planning for Fullrange Holdings Ltd, with about five companies under management. In the past, he was Head, Implementation & Design at Ashford & McGuire Consulting in Lagos. He was also a Senior Manager responsible for Strategy, Process and Learning at CFS West Africa.

He graduated from Ahmadu Bello University with a BSc degree in Physics in 2004 and is an alumni of the London Business School as well as a member of International Institute of Business Analysis, USA.

Rabbi Oyawale – Director of Shared Services

Rabbi has significant experience in Business Advisory and Project Management. Her interests are Corporate Governance, Business Improvement, Change Management, and Human Capacity Development.

Rabbi has held several positions, including Associate Consultant, Head, People & Change, Head, Shared Services and Programme Director, and Shared Services Director. She has over eight (8) years of exposure to business issues faced by a broad spectrum of clients in different corporate industries and government agencies, especially in People and Changes Management, Business Process Review, and performance management system development.

She has designed, facilitated, and led the successful coordination of several executive trainings/workshops, seminars, benchmarking projects, and study tour programmes (locally & offshore) for top-level public officers in various Ministries, Departments, and Agencies of the Federal Government of Nigeria.

Rabbi graduated from the University of Abuja with a Law degree and was subsequently called to the Nigerian Bar in 2011; She has an MBA from the University of Chichester and also holds a Diploma in Strategic Management and Leadership from the Metropolitan School of Business Management; she has obtained certificates in management as an alumnus of Lagos Business School.

With her strong academic background in management and vast experience in Organizational Process & Design, Rabbi has successfully researched and project-managed the set-up of various corporate bodies, SMEs,/Business outfits in the service industry, including the banking and financial sector. She has developed an in-depth understanding of Nigeria's public and private sectors and analytical and project management skills. She is an accredited trainer as certified by the Centre for Management Development (CMD) of Nigeria; a fellow of the Institute of Management Consultants (IMC) – Nigeria; a member of the Project Management Institute (PMI); and Institute of Chartered Secretaries and Administrators of Nigeria (ICSAN).

Adewole Adepeju - General Manager (Operations)

Adewole is a resourceful and adaptable management executive with more than six (6) years of experience in Risk Management, Insurance Brokering, and consultancy. He is a fast learner with a passion for data-driven results, a robust knowledge of the insurance industry, a deep insurance rate negotiating ability, and in-depth skills in regulatory compliance. He is an Associate Member of the Chartered Institute of Risk and Loan Management in Nigeria and a member of the Chartered Insurance Institute of Nigeria (CIIN)

He graduated from Lagos State University, where he earned his BSc. Accounting and he is currently running professional courses in management.

He has been in the industry for 12 years and has worked from middle- to top-level management. Before moving to Lawrisk, He was the Head of Business Operations at XL Insurance Brokers Limited while doubling as an Insurance Brokerage Consultant.

Akinbode Fatai Oladimeji – General Manager (Finance & Compliance)

Fatai Akinbode is a seasoned Financial Expert with over a decade of experience in accounting and finance, audit and assurance, cost and management accounting, taxation, and financial management in diverse sectors, including education, hospitality, and finance.

He had audit training at Abayomi Odewale & Co (Chartered Accountants).

Before his appointment at Lawrisk Insurance Brokers Limited as General Manager of finance and compliance, he was Chief financial officer at Lovonus Microfinance Bank Limited, Assistant financial controller at Mutual Benefit Microfinance Bank Limited.

He holds B.sc (Hons) in Accounting from Lagos State University and currently undergoing his M.sc in finance from the University of Lagos.

He is a member of the Institute of Chartered Accountants of Nigeria, the Chartered Institute of Taxation of Nigeria, the Chartered Institute of Bankers of Nigeria, and a Graduate Member of the Nigeria Institute of Management (Chartered).

He holds a certificate of attendance in the IFRS (Module 1&2) training program organised by ICAN and the emerging leader's training program organised by SIAO.

Professional Advisors

Auditors

J. O AWOYEMI AND CO. 5TH Floor, Centage Plaza, Ikeja, Lagos

Legal Advisers

Olusola Osho & Co.

3rd Floor

28, Shyllon Street

Palm Groove, Lagos

Bankers



Our Contact

Lagos:



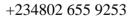
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